

DCYEA workshop 2019

Scaling up your business to the next level

November 7, 2019
Crowne Plaza Hotel, Geneva





Breakout session 3:
Timing is key: are you ready to scale..?



Agenda

1. Introduction (30, 3min pp)
2. Overview/discussion key drivers (20-25)
3. Case study: Stemme/Ecarys (10)
4. Summary and Q&A (20-25)



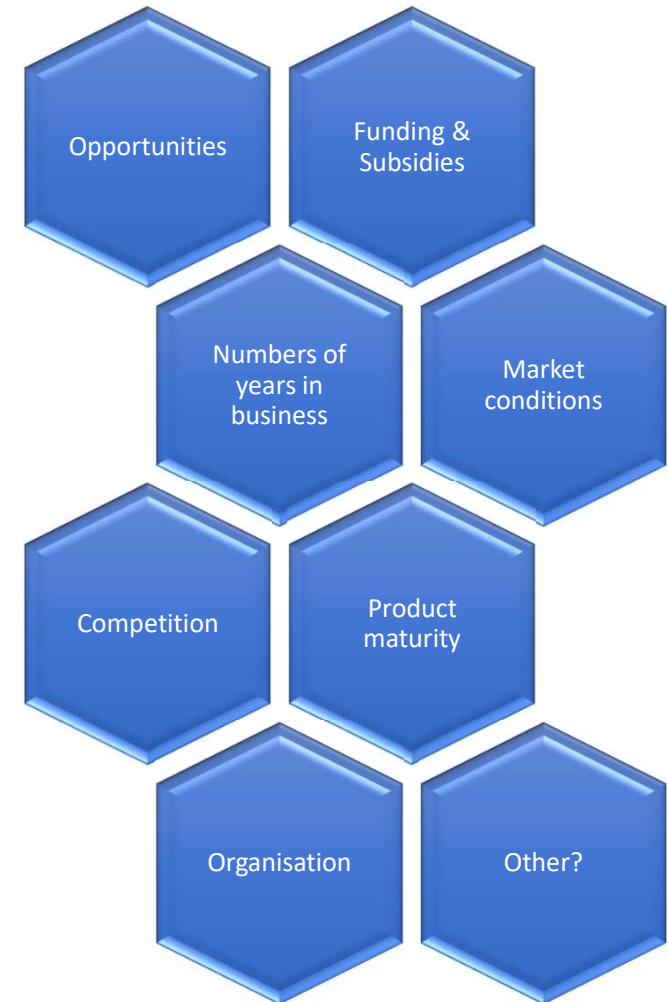
Introduction

1. Name & name of your company
2. Description of your business case (elevator pitch!)
3. Do you know where to scale to?
4. Are you ready to scale?
 - a) If “Yes”: Why and what will be your biggest concern?
 - b) If “No”: Why not?



Timing is key: are you ready to scale..?

1. What are your key drivers to jump?
2. Can one driver compensate the others?
 - a) Can enough funding overcome all....?
3.



Exchange of experiences.....

STEMME





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Summary and Q&A